

## The more secure you feel, the less you value your stuff, research shows

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People who feel more secure in receiving love and acceptance from others place less monetary value on their possessions, according to new research from the University of New Hampshire.

The research was conducted by Edward Lemay, assistant professor of psychology at UNH, and colleagues at Yale University. The research is presented in the <u>Journal of Experimental Social Psychology</u> in the article "Heightened interpersonal security diminishes the monetary value of possessions."

Lemay and his colleagues found that people who had heightened <u>feelings</u> of interpersonal security – a sense of being loved and accepted by others – placed a lower monetary value on their possession than people who did not.

In their experiments, the researchers measured how much people valued specific items, such as a blanket and a pen. In some instances, people who did not feel secure placed a value on an item that was five times greater than the value placed on the same item by more secure people.

"People value possessions, in part, because they afford a sense of protection, insurance, and comfort," Lemay says. "But what we found was that if people already have a feeling of being loved and accepted by others, which also can provide a sense of protection, insurance, and comfort, those possessions decrease in value."



The researchers theorize that the study results could be used to help people with hoarding disorders.

"These findings seem particularly relevant to understanding why people may hang onto goods that are no longer useful. They also may be relevant to understanding why family members often fight over items from estates that they feel are rightfully theirs and to which they are already attached. Inherited items may be especially valued because the associated death threatens a person's sense of personal security," Lemay says.

## Provided by University of New Hampshire

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