

Most primary care offices do not offer reduced price care to the uninsured, study finds

April 4 2018, by Susan Murrow

A new study from the Johns Hopkins Bloomberg School of Public Health found that the uninsured face significant barriers to primary care, highlighting a group that remains vulnerable even after the Affordable Care Act insurance expansions. With trained auditors depicting low-income new uninsured patients, the study found that fewer than one in seven could confirm an office visit occurred if they were required to make payment arrangements to cover the cost of the visit.

And while four in five callers were able to secure appointments with [primary care physicians](#) if they could pay in full, the remaining 20 percent could not, despite their ability to pay the full amount for the visit. The typical cost of an [office](#) visit in the ten states surveyed averaged \$160.

The study appears in the April issue of *Health Affairs*.

"This research shows that although the implementation of the Affordable Care Act dramatically reduced the number of [uninsured people](#) in the U.S., low-income [uninsured patients](#) face barriers to receiving important primary care services like screening for hypertension," says Brendan Saloner, Ph.D., assistant professor in the Bloomberg School's Department of Health Policy and Management and the study's lead author. "Most physician offices do not offer up-front payment flexibility or low-income discounts to uninsured [patients](#), which impacts access to

basic [primary care services](#)."

There were fewer than 17 million uninsured people in the U.S. as of June 2017, down from more than 30 million uninsured people in 2010.

The study was conducted over five months from 2012 to 2013 and again in 2016 by the University of Chicago Survey Lab. Trained auditors posed as new patients seeking primary care appointments in ten states: Arkansas, Georgia, Illinois, Iowa, Massachusetts, Montana, New Jersey, Oregon, Pennsylvania, and Texas. Auditors were selected to provide variation by sex, race/ethnicity and age. In both time periods, auditors were randomly assigned offices to call, a health scenario to explain on the call and health insurance status (Medicaid, private insurance or uninsured).

In their outreach to doctors' offices, auditors requested the earliest available appointment with a specific primary care physician but indicated they would accept an appointment with another physician or a mid-level provider. Auditors did not initially reveal that they were uninsured unless asked for their insurance status, but they verified that the office accepted uninsured patients if they were granted an appointment.

If granted an appointment, auditors asked how much the appointment would cost. Regardless of the price, [auditors](#) asked how much they would need to cover in terms of payment on the day of the appointment to be seen, with an arrangement that they would pay the rest later.

As part of the survey, uninsured callers collected data from a total of 1,610 offices in the first time period and a total of 1,273 offices in the second time period.

In both time periods, callers to federally qualified health centers had

notably greater ability to get appointments at any price, compared to callers to other providers. In both time periods, the centers provided notably lower prices, and in 2016, they were substantially more likely to provide low-income discounts than other providers (79.0 percent versus 19.8 percent).

Trends were largely similar across states, despite differences in state underinsured rates. Federally qualified [health](#) centers provided the highest rates of [primary care](#) appointment availability and the most discounts for uninsured low-income patients.

"This research demonstrates that unless more financial assistance is available to help the uninsured they will continue to have limited access to care outside of the current government safety net and many will avoid seeking care altogether," says Saloner.

Provided by Johns Hopkins University Bloomberg School of Public Health

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