

Insurers may be underpaying doctors

July 27 2018



(HealthDay)—Insurance companies sometimes underpay doctors the contracted amount for a service or procedure, according to an article published in *Medical Economics*.



According to the article, practice management consultants say that there are not exact numbers as to how often or by how much <u>insurance</u> <u>companies</u> underpay, but experts say it occurs frequently enough that doctors should constantly monitor their reimbursements against each payer's contract. This can be a challenge, given most practices contract with numerous payers, each of which usually has multiple plans with separate fee schedules. The task becomes less daunting if practices focus on payers accounting for the largest percentage of reimbursements and the few dozen codes most used.

If a practice finds a discrepancy, it should first check the payer's website to see if there have been any changes to the payer's fee schedule. If not, check to see if this is a one-time error or a regular occurrence. Alert the payer and if they don't respond to a request for an update on the corrected payment, the state insurance commissioner can be contacted.

"You have to be patient, be tenacious in your follow-up, and you have to be thorough and accurate in the information you present to them," Ken Hertz, principal consultant with the Medical Group Management Association, said in the article.

More information: Abstract/Full Text

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