

Single word most associated with negative hospital reviews on yelp is 'told'

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When analyzing reviews of hospitals on Yelp, Penn Medicine researchers found that the word most associated with negative reviews, including those rated at one-star, was "told," which appeared almost 20 percent of the posts. Published today in the *Journal of General Internal Medicine*, the study points to the value patients and their loved ones' place on communication in health care settings.



Among the one-star reviews the researchers saw that featured "told" were frustrations about information that was ostensibly shared ("They never told me the cost of any of the procedures"), anger at a lack of listening ("I told her I did not want to discuss it any more but she persisted to badger me.") and feelings of futility ("Some idiot doctor examined me and told me there was nothing they could do for me.").

"Oftentimes, words such as 'told' hint at a breakdown in communication," said Anish Agarwal, MD, a National Clinician Scholars fellow and Emergency Medicine physician at Penn Medicine. "I suspect that patients are not feeling listened to or heard and this could be driving poor experiences and low reviews."

A previous study comparing Yelp reviews of <u>hospital</u> emergency departments to those of <u>urgent care centers</u> by Agarwal and his study coauthor, Raina Merchant, MD, the director of the Penn Medicine Center for Digital Health and an associate professor in Emergency Medicine, showed that the majority of reviews were of the one-star variety: 47 percent for emergency departments and 30 percent in urgent care centers. Delving deeper, the pair then used a machine learning tool to pick out words that appeared most often in reviews, and correlated them to star levels.

After analyzing 51,376 reviews for 1,566 United States hospitals, researchers found that the word "told" appeared in 9,578 reviews, which, taken together, averaged 1.78 stars.

When it came to positive reviews, the word "friendly" was found in nearly 11 percent of them, 5,594 total. Along with the word "great," it correlated the most with five-star reviews. In these, reviews often focused on the clinical staff's demeanor and attentiveness ("The entire staff was very friendly and made sure we were taken care of.").



"Patients value communication highly in their overall experience when they're in the hospital," Agarwal said. "As health care transitions to being more patient-centered, I think hospitals and providers need to continue to work on how we improve communication, how we listen, and how we approach all patient interactions."

While official surveys about hospital experiences are available, the study authors feel that Yelp reviews are a valuable tool to view unfiltered thoughts and feelings.

"Friends, <u>family members</u> and <u>patients</u> all can post a review from their unique perspectives on their hospital experience," Agarwal explained. "Even more, these online review sites usually do not have prompts or a list of questions to guide people, which means the individual posting the <u>review</u> can comment on what comes to mind and, perhaps, what means most to them."

By keeping an eye on these reviews, hospitals might be able to pinpoint areas currently causing problems in the patient experience. And as online reviews and social media continue to grow—and become intertwined—Agarwal expects to continue exploring this data to point out potential approaches for improvement.

More information: Anish K. Agarwal et al, "Told": the Word Most Correlated to Negative Online Hospital Reviews, *Journal of General Internal Medicine* (2019). DOI: 10.1007/s11606-019-04870-6

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