

Altruism may not make people as happy as prior studies suggested

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A pair of researchers, one with the University of Bonn, the other Harvard University, has found that altruism may not make people as happy as prior studies have suggested. In their paper published in



Proceedings of the National Academy of Sciences, Armin Falk and Thomas Graeber describe a study they carried out with student volunteers and what they learned.

Prior research has shown that when people unselfishly give to others, they gain a feeling of happiness. Such research has also shown that giving can have <u>health benefits</u> for the person giving, as well, including reduced blood pressure and a healthier heart. But such feelings might be short-lived, according to the results of the work by Falk and Graeber.

The study involved asking approximately 300 <u>college students</u> to make a choice between two lotteries. If they chose the first <u>lottery</u>, they had a good chance of receiving 100 euros for their own personal use. If they chose the second lottery, they would receive nothing, but their choice might result in 350 euros being used to save someone suffering from tuberculosis.

Notably, both of the lotteries were real. The researchers handed out 40,764 euros to volunteers who won the first lottery and gave 111,300 euros to a nonprofit group in India that works to fight tuberculosis.

Approximately 60 percent of the students chose the second option—to save a life. And their responses on a survey they took after making their choice indicated that, as prior research had shown, they felt good afterward. But the happiness did not last long. The researchers contacted all of the volunteers a month later and asked them a few questions about their level of happiness. Most of those who had opted to save a life reported feeling sadder than those who had chosen to reward themselves. There was also an interesting twist to the study: A small number of the volunteers chose the second option, but were prevented from entering the lottery they had chosen—and some of them were later gifted 100 euros—the amount they might have received had they chosen the first option. And it was these volunteers that reported being the happiest of all



those that participated.

More information: Armin Falk et al. Delayed negative effects of prosocial spending on happiness, *Proceedings of the National Academy of Sciences* (2020). DOI: 10.1073/pnas.1914324117

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