

It's worth challenging that troubling medical bill, study finds

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Many people who receive a problematic medical bill don't challenge it—but new USC Schaeffer Center research shows they are likely missing out on a chance for financial relief.



About one in five people said they recently received a medical <u>bill</u> they disagreed with or couldn't afford, including 61.5% who said they contacted a billing <u>office</u> to address their concern, according to <u>survey results</u> published Aug. 30 *in JAMA Health Forum*. Most who reached out said they received some form of payment help or had their bill corrected.

It's often up to <u>patients</u> to figure out for themselves if a medical bill is incorrect or how to secure <u>financial assistance</u> for a large bill. However, many people may think it's too complex or too time-consuming—and ultimately not worth the effort. Of those who didn't contact the billing office about a problematic bill they received, 86.1% said they didn't think it would make a difference.

"Many people are hesitant to pick up the phone to question the accuracy of a problematic medical bill or explore financial options, but our findings indicate it's worthwhile and typically takes less than one hour," said lead author Erin L. Duffy, director of research training at the Schaeffer Center.

The study included 1,135 U.S. adults randomly selected from the Understanding America Study at USC Dornsife's Center for Economic and Social Research between August and October 2023, and responses were weighted to be nationally representative.

Overall, about one in four who reached out for any reason had their bill corrected, while about one in seven received a payment plan or a price drop. Smaller shares got financial help or had their bill canceled.

Taken together, these outcomes made a meaningful difference to patients, the researchers said.

For instance, 74% of those who said they specifically reached out about



a billing error said the mistake was corrected. Of those who reached out about an unaffordable bill, 76% said they received some form of financial relief. For those who sought to negotiate, 62% said the price was dropped.

Most people who reported personally contacting a billing office about a problematic bill did so by telephone. The vast majority said they were comfortable communicating with the billing office, and most said the process took less than an hour and that they were treated with respect.

The likelihood of receiving a problematic bill did not significantly vary by health insurance source, education or income. However, people without a <u>college degree</u>, those with lower financial literacy and those lacking <u>health insurance</u> were less likely to contact a billing office, potentially exacerbating disparities in who's burdened by medical debt.

Meanwhile, people who are more extroverted and have a less agreeable personality type, according to a commonly used standardized personality assessment, were more likely to reach out about a problematic bill.

Researchers said providing patients with more detailed written information about their bill and payment options when they're billed could encourage more people to seek out relief.

"Current health care billing practices generally require patients to practice a lot of self-advocacy, and those who cannot self-advocate well are missing opportunities for financial relief," said Erin Trish, study coauthor and Schaeffer Center co-director.

"Simpler billing processes and more transparency about financial options could make the system work better for patients."



Provided by University of Southern California

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