

Why one person's sweet scent is another's foul odor

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Scented products don't always make us smell nicer, a UNSW Engineering Odour Lab researcher explains. Credit: Shutterstock

We all perceive smells differently and that's why one person's pleasant perfume can be another's nauseating pong, a UNSW researcher explains.

Dr. James Hayes, of UNSW Engineering, said there were a range of factors which influenced how people detected odor and these could change over time. His background in psychology has informed his research on the impact of arduous odors on communities, among other topics, and his work for the UNSW Odor Laboratory.

Dr. Hayes said a human's ability to process odor differed to other mammals, such as dogs or rodents, which had large portions of their brains devoted to detecting odor. "Many parts of the human brain have been co-opted to regulate other things, for example, emotions," he said. "So, even though these areas of the brain are used for emotions, because they are still related to odor you find that a lot of odors emotionally affect people quite strongly. We also have olfactory memories

which are typically the earliest memories that we form, as well as being the longest lasting; for example, particular smells might remind you of your childhood."

How humans perceive smell

Dr. Hayes said humans perceived scent via olfactory receptor neurons (ORNs), located in the nasal cavity, but ORNs could change in effectiveness according to a person's age, health or environment.

"If anything disturbs how those ORNs sense odors, then you will have changes in your perception of [smell](#)," he said. "Age is certainly a factor: ORNs constantly recover and regenerate as they break down from exposure to chemicals, but age slows down that process a fair bit. I did a study which showed that [smoking also changes your perception of odor](#). Some [mental health conditions can even influence a person's sense of smell](#)."

Dr. Hayes recalled the time he suffered temporary anosmia, meaning he lost his sense of smell. A related condition is hyposmia: a reduced smell sensitivity.

"There are certain odors that will completely burn off your ORNs if they are in high enough concentrations. This happened to me some years ago in a lab," he said. "There were a whole bunch of chemicals for odor testing that had been forgotten about for about 10 years and had expired. Most of the glasses had cracked. I helped to move the box of chemicals and my sense of smell became very strange—all I could smell was something between wood, glue and ball bearings—and then my sense of smell disappeared for about three weeks. My neurons were completely burnt off, but they grew back."

Dr. Hayes said traumatic injury and genetics could also influence the ability of ORNs to regenerate.

Gender and culture

Dr. Hayes said several other surprising factors also played a role in our ability to detect odor, including gender and cultural background.

"People's sense of smell deteriorates as they age, but it seems to happen faster for men," he said.

["Women, overall, have a better ability to detect odor"](#) – they are able to smell more odors than men, and also perceive those odors more strongly than men. But generally, people's ability to perceive odor starts to worsen about age 60, although there is a great deal of variation between individuals."

Dr. Hayes said cultural differences also affected a person's sense of smell.

"While it's difficult to separate cultural differences from genetics, a large study which presented a range of odors to different cultures around the world, showed that cultures which had little experience with particular odors were less likely to be able to detect them," he said. "For example, the study revealed that [people in Japan had a difficult time detecting liquorice](#), for instance, and all the aniseed flavors."

Human instinct

Despite many factors affecting our ability to perceive odor, however, humans had an evolutionary understanding of whether particular smells represented a safe or potentially dangerous situation, Dr. Hayes said.

"There are some things in nature which are very good markers for humans to avoid, for example, things that emit sulfur are typically decaying or rotten—they have a lot of bacteria in them—so, we have a natural impulse to avoid those smells we understand are bad," he said. "Ammonia is another one which has a very distinct smell and when it's in sufficiently high concentrations, it can be fatal—so, we have learned to stay away from such sources of odor, because in the long run that will save us. On the other hand, pleasant-smelling things like flowers suggest freshness and people give flowers to each other, which relates to the emotional part of our brain in a positive way."

Nonetheless, Dr. Hayes said there were certain gasses and chemicals which smelt pleasant or had no scent, which could still represent a fatal source of odor to humans: for example, carbon monoxide.

"So, humans' instinctual understanding of which odors are safe or unsafe is imprecise, but in terms of our ability to detect rancid odors like sulfurs, we are very good at detecting them and about as good as the best analytical equipment available," he said.

Why people smell

Having explained the factors behind humans' ability to detect odor, Dr. Hayes turned to the question of why people have [body](#) odor. He said hygiene, diet and environment were major factors, excluding medical conditions which could cause unpleasant body odor, such as liver disease, diabetes or kidney issues.

"The [human body](#) produces a lot of different oils from various glands, such as sebaceous oils and other oils which make the skin smooth, greasy or whatever it might be," Dr. Hayes said. "These oils are odorless, but we have bacteria on our bodies that process and digest these oils and that's where body odor comes from. Environment also plays a role; for example, if you're out in the woods you probably smell earthy, or if you're in an industrial area, you probably smell smoky."

Dr. Hayes said diet also caused body odor.

"The classic example is garlic—your body processes it into allyl methyl sulphide (AMS), which is then exuded as an unpleasant odor through your pores," he said. "So, as the saying goes, you are what you eat; almost anything you eat will have some impact on your odor. But chances are, if it's a common food amongst people you associate with, you're less likely to notice the body odor from it, if at all."

The strawberry conundrum

Dr. Hayes said masking one's body odor with scented [personal care products](#), such as perfume or deodorant, would not necessarily have the desired effect of making you smell better.

"I've examined this in my research: it's something I call the 'strawberry problem.'" Compare strawberries and lemons. The smell of lemon is obvious and comes predominately from one chemical, limonene," he said. "Strawberries, on the other hand, have about two dozen chemicals that are responsible for the smell of strawberry, but your body does not tell you that you are smelling different chemicals, it just says you are detecting strawberry. This is unusual, because having one chemical in lemons, or multiple chemicals in strawberries, both result in the same outcome: you are smelling a particular piece of fruit. And, we can smell lemons and strawberries individually at the same time, because of complex neural processing in our brains."

said. "Things like deodorant might help with mild body odor, but the best thing you can do is practice good hygiene and watch your diet and environment."

Provided by University of New South Wales

Dr. Hayes said the same principle applied to mixing scented products like deodorant with body odor.

"Deodorant could be made of multiple chemicals and you detect it as one particular scent, even if it's overwhelming your ORNs," he said. "Your brain, however, is still capable of putting the deodorant scent to one side and also noticing body odor at the same time. When I was in school after sport, everyone drowned themselves in body spray in an effort to completely overwhelm everyone else's ORNs and kind of hide their body odor, but it does not really work that way."

Dr. Hayes said another problem with scented products was people attributing certain scents to negative situations.

"You could have regular encounters with someone with bad body odor who is always using a particular deodorant," he said. "Using classical conditioning from psychology, you will associate that particular scent with a bad experience because you also smell that person's body odor—it happens all the time."

In conclusion, Dr. Hayes said he doubted the effectiveness of using scented products to combat body odor unrelated to medical conditions.

"In theory, it could be possible to find some sort of chemical to treat and remove body odor, and many companies may well claim their products do," he

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